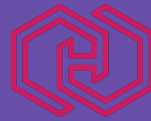

LEAD YOUR WAY INTO THE FUTURE BY **MANAGING UP**

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HUSTEF

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SZIA! 🖐️

I AM IRJA STRAUS

Quality Lead

15 years in different roles:

- business analyst
- product manager
- tester 🧡
- manager



MY STORY

How I learned the importance of managing up

*Congratulations!
Company is reorganizing and
you will lead a new test team!*



MY STORY

How I learned the importance of managing up

*Can we just automate all tests
and make them green?*



TODAY'S CONTEXT



Agile does not teach testers how to be agile.

- What does it mean for testers?
- How to adapt?

THE PAST

We are taught (**wrong**) that...

- “Career progression is our manager’s job”
- “Talking to our manager means pleasing”



THE PRESENT: CHALLENGES

Managerial role is different than it was before:

- Less supervising, more collaborative
- Less test management positions
- Less testers move into management



MANAGING ^{UP} IS MY JOB



Becoming a first time manager is misleading...

- New job grabs attention to the wrong things
- My job is **not** managing down
- I wish I learned this before!

**LET'S LEARN FROM EACH OTHER
&
START LEARNING FROM THE VERY FIRST JOB!**

#1 LEARN WHO YOU'RE DEALING WITH

Understand people with influence:

- Our manager, their manager, other stakeholders
- What is their motivation?
- How they help? How they don't help?



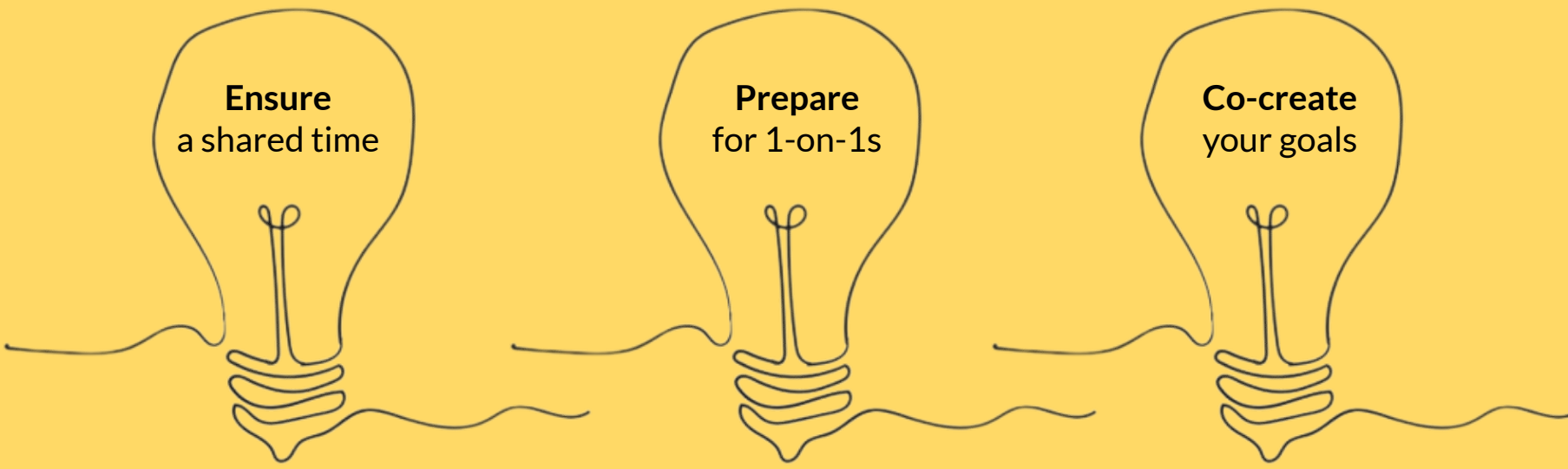
#1 LEARN WHO YOU'RE DEALING WITH

Be aware of their working habits:

- “How to work with me” exercise
- Adapt to their personality and culture
- Move together with the changes



#2 ESTABLISH COMMON GROUNDS



Ensure
a shared time

Prepare
for 1-on-1s

Co-create
your goals

#3 SILENCE IS NOT A GOOD THING



Recognize the **green** and the **red** flags:

- Silence ≠ Trust
- Validate your silent situation with your peers

#4 RECOGNIZING YOUR VALUE



Recognize and accept everything of value:

- Wins are wins!
- Write a “brag document”
- *Sharing is caring*

#5 TWO PATHS OF MANAGING UP



Managing up **for your team** is different than **for your own**:

- Don't leave it to your manager
- Everyone in the team should do it
- Understand the difference

#6 MIND YOUR CRITICAL THINKING



Criticism is not what managers like:

- Balance the relationship and criticism
- Pick your battles

ASK ACT

#7 ASK, ACT

Being **self-aware** and **constructive** means:

- Be brave to ask and listen for feedback
- Be even more brave to act upon feedback
- Embrace the *disagree and commit* principle

TAKEAWAYS

- ✨ Managing up is a continuous effort ✨
- ✨ Universal and invisible skill ✨
- ✨ For testers is even more important ✨



ONE MORE THING...

✨ The only problem with managing up
is if we don't do it at all! ✨



KÖSZÖNÖM!



<https://linktr.ee/irjastraus>

ATTRIBUTIONS

“How to work with me”
explained in more details:



The Changing Role of Managers
publication (Letian Zhang):



Brag document by Julia
Evans:



Presentation uses images from [pinterest.com](https://www.pinterest.com) and openpeeps.com